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Trozynes hu m N. De 12 18.E, XV, Mell In The ? "in To has woll and fin le Sole notificar" p 28 Nemek je No 12 (Xv. 186) = Z.1. HAR.RA hedentetin B.E. XIV U. XV. an keiner the huballa timse " yl. 3. B. auch XV 30 ab, 40 Un I gur HAR. RA Catreide and Timen (MAS) die Ride ist.

In status society money has the singular quality of maintaining the high material standards of the elite and sometimes also to protect the poor from hardships and famine. The privilege of the powerful to own the precious metals, heirloom, treasure, horses, and skilled slaves is served by an elite circulation which combines the rules of conventional gift-giving with its extension into trade of by excluding other than elite goods from the exchange of goods netween the privileged rank.

Special purpose moneys create multi-centric societies (Paul Bohannan).

The ranking of moneys creates status through personal character, the reference to which posits a status which itself hinges on the ranking of money.

The money uses are irrelevant as such to sichal stratification.

The economic patterns in status societies tend to be redistributive, reciprocative or householding. The market functions of money, in price and trade are here out of place. - Yet, how do they come in?

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A) Equivalent of substitution? of fibititution equivalents Rent (B) Exchange equisalents

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NADEL (Bida) p. 324

NADEL (Bida) p. 324

NADEL (Bida) p. 324

NADEL (Bida) p. 324

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38×0 Coroseo

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Transactions

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Nadal (Bida) 1. 324
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Philips in & la Harpe III. P. 429.
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(M.E. Mage, Souden Occupantel,

(Pain, 1908) P88, P1914

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your goods with - xa (Sumeria) Deimel , p. 82 rent for 1 iku gland (area) was I silver shakel, equally for your of dates I mina of spen world = 12 silver shell. "suspected that of made subsequently into units equivalences as between the most of coverent produce + silver (price = equivi) (Pol: he assured unit of mormans to have been agusted to the slation of the supply of the which speak, F.G. Devices all over the place which the units of morment were based on determine equivolencies as august ender Eguvalency (Maine) reciposety relations, y "load for load, p. 208. A henting + collecting horde

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Lead 2200 B.C. "Capp."

" as token mone;

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Radet in hume; for export \$ 108 a: Lydian coins " mong to export Smyma My Eina(?)
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Circumstances and no more, for crample mie for corn, handing one the one and in Faling the other in return, and so

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# Nicomachean

#### alencies

The main instance of the establishment of equiviewrby law is the Law of Eshmunna Art. 2. But similar equivlancies are known from the Nuzi, the clonic census, the theLex Aternia- Tarpeia in Rome , in regard tofines, theHittite code; references to equivlancies, and changes inthem arete be found in the Code of Hammurapi, and frequently in 'the 'kappl tablets. Aristotle explained the institution as deriving from the increase in size of the primitive family , themembers of which are forced to sattleseparately. At this juncture their former salf-sufficiency ceases when they were using things in common which theyactually possessed in common. Nowhowever, they would necessarily lack one thing oranother , and would have to reciprocate in exchang ing equivalnets, ackording t theothers needs. Thesame ismeant by time Deut. 23, 19 'To theybrother thou shalt lend that whichhe wanteth withoutusury '. and finnen Deut. 15, 7-8: andfreelylend him sufficient for the needs that he has . Juts it this way. The barbarians even now havethe practice of gvig in kind for other things in kind of the necessaries, but that only and no more, handing ove r fand accepting right away, Such as corn and wine, and of things of this cort, one of the The barbarian peoples even now practice of every own minaray, such banker exchange, kind for kind, ofall the staples such as corn and wine, as much as is necessary, but only so much andno more, changing from hand to hand, and of this sort of things, of ever one of them. In the Michomethian Ethics Aristotle deduces theequivlancies from the status of the varioussectionsofthe population, theequivlancy must be such asto be propritonate to their status. In another passage, he emphsizes that the exchene is not only recordely feature of the institution; for the one of the mpartenrs only is interested in any concrte case: theone who happens to lack something he is in need of and appeals to the other for supplying him with it. ciprilety demands, there fore, that at another time, he offer his former exchange partner to supply him with what he maight need . This nonneannian annabhnoing managed with is the train graceful fitude attitude to take, Aristotle comments mornium Nothing could, I feel, better illustrate the meaning of recporcity than this nomemories elaboration. It also makes abundantlyclear, how exchange can be regaded as part of recprocity behavior, whiletha marketing view has barter and bargaining the exact oppos ites of the generosity and grace that goess with the notion of reciprocity.

methispoint my views , as you will notice, sharply differ from the traditional interpretation not only of Arisotle but also of the wrld hemirrored. I submit that Aristotle never dealt with economics in the modern sense of the term. That he had no price theory in the sense of the determinants of market price. That he had no notion of a supply demand -price mechanism. That his price theory is nothing else but the sociology of the establishment of euclivancies, aninstitution of antiquity that later times from the ignreed and overlocked. Actually, fluctuating prices in the modern sense of the term were unknown in histime; changes of equivlancies were the market to at. The phenomenon of fluctuating pricewas as yet limited to to the very flew organized markets such as the slave market at Delos, or the corn market at the same place. But already the latter instance needs qualification. Fro although blobboorn prices did fluctuate according to supply anddemand, the relative prices of wheat, barleyand I olyra did not for almost though two centuries, their relation as that of 5:3:2 - rigidly maintained. Even this greatest of all freemarkets of antiquity was controlled to such extent as mo world market since that time hasknown to be. The reason was of course, the absolute dominance of the Egyptian corn export monopoly/ over the market of Delos.

Theorinciple of no-gain was extended in with antiquity so asto comprise wages, rent, interest and even profit as long as they were nomore than the just compensation for a service etc. Theretail span of the marketing woman was assured to her through an operational device (cf. above); the loan wasusually secured by apledge which the creditor could use as long as the loan was not repaid (this is the so-called antichretic pledge); if no such pledge was given then as a compensation for the use 'interest 'could be stipulated. Rent, too, was such a compensation for non-use. The peculiaity of the concretion lies in the idea that just price excludes gain. Equivalency exchangewas thus made compatible with revenue from property.

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Rater son

Intribal soc ety Ad h. Food markets to supply the common peo plemith foodstuffs. the distribution of food , apart from some degree of subsistence faming, takes place largely through reciprocative and redistributive methods. In sofar as exchange appears to take place, it occurs postly with in a reciprocative farmework, and quite often as part ofredis tributions from the centre of that withhad been seviously handed to the even than not by the recipient himself. Such frankly recipionative exchange happens at rates that are determined by the character of the relationshipsofthe partners; if the exchange ' is redistributive, the same fishoughly true. In neither care is the \* exchange dominated by the notion of equivalenece. archaic type societies , inhobbs where recipros and distributive forms of integration are suplemented by exchange. The importance of removing the element of cainfrom thetransaction is here paramount., since otherwise themost dangenus forms of dependence would naturally develop within the community, undermining the solidaity of the group, and thus leading to destruction. For in such a condition of society, kinship ties must beassmed to have been weakened, and the indivinalization of the community advanced. While the uppelasses provide for themselves in various forms of householding (jmacers or othewise) , the common (manor al) bonds are greatly people nowdetached from the kinship restricted in their movments and in danger oflosing their freedom, unless they are enabled to subsist themselves. This is the origin immans, parts of the wrld of townmakets andbushmakets. Theseare food warkets, many times even cooked food markets. The market is adevice by whichfood is distributed to the population. (Marning: This refers to seme masses of city markets and

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the povenemental interest in the control, adminstration and mursing of the market.

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howthare they rectiteed? andhow manham are their activities or canhaed? (1) The agora in Athens, for all we known, may have been thefirst market place (in the common sense of theterm) in history. It was certain a politica assembly placebefore it became a market. The two functions coincided precisal win the same manner in which the gatesin the Oriental world were both the political centre were the kingdispended justice and or m was distributed to the nolitical centre were the kingdispended justice and or m was distributed and the precisal warriors and working people (and incidentally corn astribute and tax was collected ( ). It isinterest ing topote that whether redistributioner exchange -

the site of the food distribution was identical with the site of the political and judicial functions in the community.

(2) The mas control and adminstration of the mainth acora was undoubtedly under cityauthowity from thefirst. Aristophanes (TheAcharmians) wives convinting instances for theend of the 5th century. Theen liest definite mention is in Plutarch 's 'Perigles' describing the novlety of the agora as a place Where a nobleman might buy highous choldspolies. Theend of lithcentury ps.-Arist. (Oeconomica I' explicitly mentions Attica as the home of the marketing systm of householidag. These two references amedecisive.

Ad h. Food markets to supply the common peoplewith foodstuffs. Intribal society the distribution of food , apart from some degree of subsistence faming, takes place largely through reciprocative and redistributive methods. In sofar as exchange appears to take place, it occurs mostly with in a reciprocative farmework, and quite often as part ofredis tributions from the centre of that whichhad been previously handed to it, even though not by the Such frankly reciprosative exchange happens at rates recipient himself. that are determined by the character of the relation shipsof the partners; if the exchange is redistributive, the same is roughly true. In neither care is the exchange dominated by the notion of equivalance. Quite differently in archaic type societies , affibbeb where reciprotety and dastributive forms ofinte gration are suplemented by exchange. The importance of removing the element of gainfrom thetransaction is here paramount., since otherwise themost dangeous forms of dependence would naturally develop within the community, undermining the solidaity of the group, and thus leading to destruction. For in such a condition of society, kinship ties must be assumed to have been weakened, and the individualization of the community advanced. While the uppclasses provide for themselves in various forms of householding ( maneria or othewise) , the common manorial bonds are greatly people nowdetached from the kinship restricted in their movments and in danger oflosing their freedom , unless they This is the origin immany part of the wrld are enabled to subsist themselves. of townmakets andbushmakets. Theseare food arkets, many some times even cooked food markets. The market is adevice by whichfood is distributed to the population. (Warning: This refers to some masses of city markets and other es entially lod markets of an internal character. There is no intention whatsoever of claimingthat this is the general orgin of makets , or naything of the sort. As we will see the reare also entirely different origins to which development mets point!) On theholemarkets are primarily external organs that are often I'inter nalized ' by the unification of originally distinct areas).

Thedominant fact is this: Inwidely different areas and types of societies food markets canbe found ,mainly catering forcustmers who are inquest of cooked or nimber othersic prepared food. The main type is that of the Acora in Athens; an other that of the cookedfood markets of Damseus in the 11th century or of the bushmarkets of the Dahoman contryside. of the 18th and 19th centuries.

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#### Notes on Meeting of October 26, 1957

#### K. P. on Money and Comments

In thinking of the proposed symposium on money let us relate our work, definitions, method, etc., to recognized problems in the general field.

We might, for example, separate the economic interest and think of money's effect on the economic process. Here one would think of money and

- 1) efficiency, i.e., measure of input against output,
- 2) creation of surpluses. (taxing we minden Handend), unity
  3) flexibility in mobilization of elements of economic
- 3) flexibility in mobilization of elements of economic process, i.e., say, ability to substitute one for another and increased mobility of elements, for the contract of the form of the contract of the contr
- 4) time mobility, i.e., credit, in manipulation of elements of economic process.

From this point of view we could examine the function of various money uses and near monies, such as treasure.

Other problems are such as the evidence of "dual economies," part monetarized, part not. How do they operate; how is separation maintained? Or we might consider the age-old problem of the shift from so-called "natural" to a money economy. By breaking such a "shift" down into its elements, and degrees of monetarization we might make advances.

In all of this the emphasis for us clearly shifts from money to monetarization, what is actually happening, i.e., the spread of money uses. Hear ((P.B., et al.)

How are we to work? Our method is to work through institutions with operational definitions and studies of interaction. The one sure characteristic of money, starting from here, is its introduction of quantification into the economy. Here, of course, we must be careful to point out that money is only one of the inventions introducing quantitativity; weights and measures, tallies and equivalencies being others.

( ut recorded sohnes

From our year's work, we define money as quantifiable objects so far as they are used as:

(a) Payment

(b) Standard

Means of Indirect Exchange Standard of Deferred Payment

1. K. P.'s solution to C.M.A. point that money should be durable: i.e., same item used in similar circumstances over time.

is the offers decision effected Honey use is manipulation of money object in a definite situation, and use depends on the situation. 2 Situation can be sociologically described: e.g., liquidating a prior obligation by PAYMENT.

2. (C.M.A. says situation depends on specific social relationships e. g. the situation of a wooder a dollar, a blasphomer her Problem of modern money is that It is not an object. Solutions

K. P. - money can be an ideal unit (object?) retorded trying

( and or s or small)

Payment creates money when obligation is ended by handing over durable

Quantifiable Object (d.g.o). 3

a standard, of defended pay

H. P: Payment is money, if g. o. is used for payment in:

(a) different situations

(b) same situations over time.

W.C.N.: d. q. o. must fit matrix

I

P.B. to date our system has in fact been to factor out those uses we need, as in types of market in GT. Trans. They are empirical and we may in future wish to factor out other uses.

Standard Use Situation: To tag an item with a number. The d.q.o. to which tag refers is money. Tagging is for the purpose of SUBSTITUTION.

4. C.M.A. Equivalences give the power to tag.

W.C.N. summarizes "money is that d.q.o. to which a tag expressing equivalencies refers" and C.N.A. adds "arising out of a situation requiring substitution probably, but not proved."

Point here is that we have got round the word "value," but W.C.N. says series A, B. C. can be complete in itself and might fit MECH.

Treasure of itself is not money, although it has many of the same effects, e.g.:

(a) can organize labor

(b) can move goods.

5. C.M.A. - Treasure must have an IDENTITY, e.g. Peacock Throne, an idol, etc.

CM.A. and W.C.N. argue for FUNGIBLE, not quantifiable.

#### LIMITED EXCHANGEABILITIES OF MONIES

+

How do we explain fact that Hammurabi's Code provides for interest on Silver at 1/2 ex and on Barley at 1/3 rd? Because both silver and barley were monies which could not be exchanged. Note barley was money for payment of

Labor Taxes Rent Rations Army

but reckoning of everything was in Silver.

P.B. can get examples of limited exchange in Africa but we must define degrees of limited exchange.

Typical examples of the Standard Use:

(a) To total unlike items in BARTER

(b) to check, balance, control in STAPLE FINANCE

Means of Indirect Exchange:

from Schumpeter, anything so used is money.

7. W.C.N. - we should say any d.q.o. so used is money.

The situation here is using objects A to acquire objects B in order to acquire objects C with B.  $^{\circ}$ 

8. W. C. N. No one really seemed to like this:

C.M.A. points out that in Payment and in Standard Situations the persons are bound prior to the situation, but not in indirect exchange.

P. B. points out that discussion fits into Durkheim's Mechanical and Organic where mechanical is one act complete in itself and organic is one of a series, e.g.

Use Mech Organic

Payment Settling of Debt

Standard Barter Staple Finance

Exchange Series of transactions

- W. C. N. says substitution in near east may have been
  - (a) to benefit taxpayer, not state, or
  - (b) to allow state to demand supplies, as for an army on move, and to pay in what state has when army of course needs specific things.

#### MONEY AS A MEASURE

Is it the same as weights and lengths? To say it measures VALUE is a tautology unless value is defined independently. To do so:

VALUE is the SIGNIFICANCE or IMPORTANCE attached to having something.

Money measures this importance, and is a unit of a kind used to compare masses of that kind (W.C.N. - kind must be importance = value).

This is of interest only as it affects INFORMATION:

Money measures the economic importance involved in a situation, but this may be of passing interest as the measured value may change in a minute.

MEASURE can change situation by relating it to other situations. To measure the interest in a situation may allow one to relate different situations (e.g. econ. importance in each is 7), and thus create new social relationships.

Therefore wholesale introduction of money can also destroy old social relationships by creating new RELATIONSHIPS between formerly non-comparable situations.

W.C.N.'S SUMMARY

Money i.s any Durable Fungible object used:

in payment when a prior obligation is ended by handing over d.f.o. and same d.f.o. is used in similar payment situations over time or in different payment situations. (1)

as a STANDARD d.f.o. to which a number tagging of other objects refers, for purpose of substitution (2)

as MEANS of indirect exchange, d.f.o. being "B" in an "A" to "B" to get "C" situation. (3).

as a standard of deferred payment, whose situation we have not defined. (4)

Treasure is NOT money, but can be turned into money by losing its identity and becoming fungible. (5)

- (1) 0. K. by all
- (2) 0.K. by all
- (3) Some doubt, C.M.A. P. B. W.C.N.
- (L) NOT O. K. Yet
- (5) O.K. by C.M.A., W.C.M. tentatively.

Further questions:

Can we define

Staple Finance

Ranking of money (by ranks of users of a money, the users ranks being independently determined)

Poor Man's Money

Other Phrases?

## 1 lb weight capri ~ 384 capri

| 1 oz joed we                                    | yes 384 a      | louuhos.        |
|---|----------------|-----------------|
|   |                |                 |
| 16. Accy .                                      | 384            | •               |
| 80/- =960a.<br>16. Accy -384<br>5/-=1 4ccy -384 | = 24 dames.    |                 |
| 14  | 80s - 80       | x 12 d = 960 d. |
|   |                |                 |
|   | 1 danka - = 96 | 74              |
| 384:16:24 dans                                  |                | 384             |
| 364   |                | 384             |
|   |                | 960             |
| 4-d.  |                | <b>—</b>        |
| 1 starula =                                     | 2 1/2 d        | 384=16xX        |
| 2 1   | 5 d            | = 16x24         |
| 4 4   | 10 d.          | 8×48            |
| 5 "   | 15 124.        |                 |
|   |                |                 |

IV RATION Znm Altbylowischen Wirkschafbleker (Babylonia) W. Schwengner. Z.A.W. Nig BA - gift, present. (Bu - nation, portion). Ku Bu - meal ration Se Bu - com .

Ni Bu - vil "

Sig Bu - wool " (Babylonia (Nippur?)) Tragger : Altbabylonishe Tempelachmungen.
"Monthly pay! Ration:

Man 60 ka. gerste

Young man - 15-30

Youth 10-20 Infant 5- " Unmarried woman 40 ". Married 25 " Maiden 20-25 5--10 Anjant, fimale

Arist: Pol. 1257 a 28-32

(Green) Aristotle 1257a: 28-32. " Some barbarians still practice such exchange, for they are expected to give in exchange recessaries of to life, as much as is actually needed, but no more, for example were for corn, handing over the one of taking the other in return, & so with every one of the staples of the sort. then so the necessary goods - plean de antes outhen a) Compulsoryi
b) in rem

(Greece) E. Westermann.
Suche Bickerman re rection, food allowance of clave food.
Hebrew "peras" is equivalent of Greek "trophinos - and fration of agreement for slave susknance (homologia trophimou doulikos) of record office of Telstunes, c. A.D. 46.

Jarael ISRAEL (breed). Lord's Prayer "our daily bead" (what is the Greek?) Is this a paraphrase of Proverba 30:8 reference to a certain amount, no more no less. (What is the Hebrew?). There is also a prayer in the Talmed which was the uble meaning of necessary, double meaning of necessary. (Inacl) Dent. 151 7-8. (King James).

7. If there be among you a poor man of one of they buthen within any of they gates in they land which the Lord they God geveth thee, thou shalt not Landen Thine heart, nor short they hand from they poor So. But thou shalt open they hand wide unto him, and shalt surely lend him sufficient for his need in that which he wanteth. a) compulsory
b) lend
c) the necessary goods
d) quantity (horsel) give me neither poverty no riches; feed me with food convenient for me.

9. Lest I be full, and deny thee, and say, who is the Lord?

or lest I be poor, and steal, and take the name of my God

Babylona)

Deimal: St.W. p.82

"Der Wert der Gerste (Se) war in dieser Zeit 1 Silbershekel das <u>g u r - s a g - g a l</u>.

Trotz aller Preisschwankungen muss dieser als der Grundpreis der Gerste waehrend des ganzen dritten Jahrtausends (und wohl auch in der **B** Vorgeschichte, als noch <u>n i n d a</u> ein Haupthohlmass war) angesehen werden".

Ration (Scrael) Levitius 26: 26. Samine rations.

"26. And when I have broken the staff of your bread,
ten women shall bake your bread in one over, and they
shall deliver your your bread again by weight; and ye
shall eat and not be satisfied

Retion Aremarkobly similar perspective toward the suborstence needs of people shows compulsory exchange O fristotle 1257a 28-32 compailsory lending (5) Denteronomy 15: 7-8 (3) Lord & Brayer daily bread " Dickerman - tophimos" The nation idea - the necessary amount of the necessary things Copied Zein.

# CINCIPAL SE MONEY

gifts are made not "in kind", but in money? (e.g. not in grain or crops or fish, but in smell money? (b) Are there cases in the customary gifts in kind are being substituted for by shell of other money ayments? (a) Is there any appreciable increase in the burden of obligations noticeable in case money is introduced and payment is mide not in kind but in Money? And the second of the second

1. Means of payment in money replaces payment in kind, to what new uses is the money put? Who wants it and for what? Where does the initiative for the change come from?

- 2. What kinds of obligations require means of payment? (1.e. are there othertypes of obligation which are discharged in other ways??
- 3. Are objects used as means of payment specified according to the kind of obligation?
- 4. If so, how specified -- by the kind of object; quantity; quality? in belation to what obligations?
- 5. Are certain kinds of objects strictly limited to certain kinds of obligation -- or can can there be substitution of one kind of means of payment for another? What substitutions are permissible, if any? Is the range wide or narrow? Can services be substituted for goods?
- 6. How are objects serving as means of payment acquired? Any limitations on who can acquire them?
- 7. Are objects serving as means of payment limited to their use as means of patment, or do they have other uses?
- 8. What kinds of goods serve as means of payment? Are there many such Few? Only one? goods?
- 9. What persons or groups are the recipients? Is there any noticeable bias in favor of certain individuals or groups? (1.e., do some have an opportunity to accumulate receipts)?
- received 10. What is done with objects much as means of payment? Are they stored? Passed on to others? Used in consumption, production or fordisplay? Are there specific limitations on their use?

B. Means of storing value

- 1. What kinds of quantifiable objects are streed? Perishables or durable goods? Food? Craft products, metals, etc.?
- 2. Do stored objects also serve as means of payment? As means of exchange?
- 3. How are such objects collected or acquired- by whom? from whom?
- 4. Does storage center in any group, person, locality? Is it, rather, diffused more or less widely?
- 5. Do Moards counties wealth? Is such wealth counted as belonging to an individual or any or

6 . Is the any connection between the valuation placed upon hearded goods and their scarcity? Their size? Their origin, use or otherattributes?

7. Are hoarded objects transportable? If they are carried, how is this done and by whom?

G. Standard of value 1. Is there one standard in use, or more than one? 2. If more than one, ate the standards related? (i.e., quantitatively, e.g. l pig -five dentalia strings?)

Want kinds of things serve as a standard-- (food, cattle, metals, shellseto)

What

Are these objects used in everyday life or not?

4. Do these objects serve also as means of exchange, or means of payment? 5. If more than one standard is in use, are the spheres to which they relate distinguished one from the other? (e.g., one standard referred to in affinal transactions, another in trade with "outsiders")?

6. How is qualification of the standard of value arrived at? e.g. by counting of "natural"units (head of cattle); measurement (length of dentalia-string); size; weight; weighinh ( as of metal or grain); etc. ?

7. How are other goods related quantitatively to the standard -- by conven-

tional ratios, or other means?

8. Do these ratios appear to change, and if so, what accounts for the change? Under what conditions are they stable?

Woney -as means of exchange.

1. What types of goods are used to effect indirect exchange? In what units? How quantified?

2. Do such goods serve only as means of exchange or in other uses as

well? What other oses?

3. Are means of exchange limited to certain types or categories of transactions? To use on certain occasions? By certain people? For acquiring only centain kinds of goods?

4. If more than one medium of exchange is in use, are the several media

quantitatively related to one another?

5. Are exchange retics stable or variable? Fixed by convention or authority?

Arrived at by bargaining?

6. Do media of exchange stroulate widely or among restricted groups of people? Are they used primarily in "external" or in "internal" transactions? In subsistence transactions, or primarily in prestige transactions, or both?

7. Do media of exchange carry any distinguishing marks? Or other special

attribute such as name, pedigree, etc.?

8. Are there cases in which one medium of exchange goes out of use, being replaced by another? Under what circumstances?

- 5 L. How are trade goods collected? By whom? Is there any excercise of privilege in the collection of trade goods?

  Any "middleman" element? (e.g., such as involved in passing on goods previously acquired through trade)
- 6 2. Is storage of trade goods practised -- if so, how does it operate?
  Before or after trading? By whom? Centralized, or not?
- 7 % To what extent is carrying involved in different types of trade?
  How is it managed? Which types of goods are carried? Are there
  any traded goods which are not carried?
- 4. Are trading priveleges restricted in any way? e.g., do certain groups or individuals excercise a monopoloy of trade with other groups? Are such restrictions applicable to trade with "outsiders" only, or within the community as well?
- 9 3. Does trading take place only on special occasions, or regularly?
  How often? How many people involved and over what distance?
- 6. Are such occasions regulated in any way, and how, by whom? (e.g., guarantees of peace, safe-conduct, etc.)
- 7. Is trading conducted by individuals as well as by groups? Is individual trading, if present, distinguished in any way from group trading -- e.g., as regards the occasion, the place, the types of goods traded, regulations and procedures, etc.?
- In group trading, is there any differentiation among the members of the group as regards, e.g., what kinds of goods the member carries or trades; with whom he trades; what share he gets of the trading proceeds, etc.?
- // 9. What is the nature of the advantage or "gain" from trade? How are goods acquired by trade used had are
- If 10. Is carrying "one-way" or "two-way"? e.g., are goods acquired from a distance (by plunder, raids, etc. ) without carrying goods to the trade area?

  Are such means of acquisition casual, sporadic, accidental, or regularized?

  Is there any evidence of a tendency towards regularization, and if so, is this accompanied by any change in the forms of trade? (e.g. mutuality in exchanges-two-sidedness; or regularized tributes, levies, etc.?
- // Is there peddling of any kind? Is this carried on by outsiders (stranger foreigners, itinerant craftsmen) or by members of the community?
- 16 12. How do "specialists" within the community dispose of their products-(craftsmen.etc.)?
- 19 13. How are exchange ratios arrived at in trade? Bargaining? Convention?
- 18 14. Are certain categories of goods regularly used as means of exchange in trade?
- 19 15. Do persons or groups carrying on trade deal in their own products, or in others' products?

16. is there a person or grate of persons who depend upon trade for their surfistance-i.e. make their liming by trade?

Do sur persons act for themselves of as agents of others? TRADE - ( What groups are found to be trading with one another? Which is the largest of these, which is the smallest? (i.e. get range, and sphere): Are the intersecting groups smallers, found to be trading (e.g., secret societies, age groups, etc.)? 2. Are the forms of trading the same whether the goods are carried from a distance or whether they are not carried but are there anyway (local trade, in the distinctive sense)? 3. How are the results of group trading distributed among the members of the group? Is there any connection between what he gave and what he got, from the angle of the member? 4. Speaking of the "trade monopoly" of some chiefs, how far is there anything in the way of enforcement? 61 Rosewary Mold Annex: "INTERSS!"

niney-uses in east society - An interskipling my turdey -Enid i. e. where no objects have americal has around played as a "standard, we much that with the them's rate of the second intal in heart with rate of the second intal in heart with rate of the second intal in heart with rate of the equivalents into figures which rales muits of one birt to wists of an other wind of an of two teres . Ether print of an of the like 1:1) or In several mits for the buil ( like 1: 10). The relation my happens fundamentally ni one of how seuses: eithe "Le two king for one an other, or they are enhangered, for one an other, in both cases the trying of rate inducted by the equivalent of a lax 5 in swing. The grindless of the payment of a lax 5 in swing. The grindless letter for the payment of a lax 5 in swing. or good of A me acceptible instead of a definite mucher of subtinele for 15, the one can be given for the sky with the itest as if the other had been given. To take the second: If lucke Breital Law in an energonice a come of the sent to call upon medad amongs the sent of the bely him out with the was wanting in . 33 of the recessaries he was wanting in . 33 buch a core to A was bound to undering B by gring him the again went of

6. Quantitativit: its physical and operation noney, functionally defined things and from the qualifier physical things formed with these spectures to be something to Whish the operations are performed and on the desired of the thinking. Ihis has not been alternated to the series to draw alternation to there we wish to draw alternation of the series What the objects look like and What is some with them, or mi. more technical leins, the phyrical socials aspects of our quantities ble speaking aspects of and the speaking aspects of the proposer, activities, he eithe report - things ~ achorhès - the onis mis of prelitarate conditions take as back to that the problems conditions of to ciety where the for their set by the even one; involving quantifiette Solutions devices involving quantifiette objects. This convocation let went the

The use of physical mits beach on public proched up on he beach las openhance aspect capable of subabling to lives Chatan otherwise prachiable ong by was

for then signs. It is always

habite of opational devices

repet. That this way? results in an

phyorail objects results in an Phyoreal world revolution of protour which seems withreate we stoppe, intent, maybe bushele week for be fully emigar and like freind with the fall thought and like for the fall thought and like in the section with the case on and devising face beyond he intellectual line of some plustive tribes became accessible by this men, EVPR (upore) was invested (the art of counting an operation has possible alreps mit of one to A (A) to each unit This allows to punity with the effect of land without the resultant of the resultant manipulations manipulate " of B without actually doing so. It's we will see lale on this somple fact is at the vool

35 Ave heck, N. J.

nevels uses: manspulations of of Tojeils no definite Inhalius agment use of mednes: its handing over morning from hand saud in with the Effect of Alman Bligation standard use of us: to much of different kinds of a reference for I kind & of goods Thatias and in table prients use 8 exchange une of in second for in direct example by exchanged by and Oxchanged of the origining the other frequency of such a use established the more character Means of cochange. The affered though because the only and the more intermediale goods do NOZ function as herry

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### INSTITUTIONS & OBJECTS - I & II

I

II

AFHIES

AUCTION - SEE ALSO MARKET : BOOTY

BROKER

BUILDING

CITY

CLASS - SEE ALSO SLAVERY : FMUDALISM

DISCONTINUITY

PANTLY

MELD TEDRY

CATES

HOUSEHOLDING

IRON

LAND

MARRIAGE

METALS (BASE)

METHOD

OIKO8

PEASANTS

PERSPECTIVES

PLEDOE .

POLITICS

PROPERTY

RULE OF LAW

SEMANTICS

SILVER

SLAVERY

SOCIOLOGY - HISTORICAL

SYNO ECL SM

TAX

TECHNOLOGY

TURNOVER

TYRANNIS

## MARKET

AGORA

BAZAAR

BOOTY

EARLY TRANSACTIONS

KAPELIKE

MARKET (GENERAL)

MARKETS (SPECIFIC)

PHIMITIVE MARKETS

SETTLEMENT

BANKING

CLOTH

COINS

CURRENCY

DEBT - DEBT BONDAGE (LIVY)

- ORIGINS

- PUHLIC DEBT

ELITE CIRCULATION - HORSES

EQUIVALENTS - COINS

- COWRIES

- SUBSTITUTIVE

- TRADE GOODS

EXCHANGE - CONTRACTS

- REGIONS

FAMINE - SEE ALSO RATIONS

FINE

POOD

GIFT

COLD

LEITURGY - GREECE (PROKISPHORA)

- REGIONS

MEASURES

MONEY (GENERAL)

OPERATIONAL DEVICES - CLEARING

- DAMBA

- IN TURN

- MEASURES

- RECORDS

- SETTING OF EQUIVALENTS

- SYMMETRY

ORIGINS

POOR - BREAD

- HUNGER

- POOR MAN'S MARKET

- POOR MAN'S MONEY

POSTAN

PRESTIGE - SEE ALSO TREASURE, COLD

RANKING OF MONEY

RATIONS - SEE ALSO GIFT

REMISTRIBUTION - REGIONS

SPECIFIC EXCHANGES

STAPLE FINANCE

SUMP TUARY LAWS

TRADE GOODS

TREASURE - SOURCES

- BRIBES

- GODS

- LEITURGY

- ALLIES

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### TRADE-I&II

I

II

CARAVAN

CARRYING

COAST

COLONIES

EXPEDITIONARY

GREEK

HELLENISM

INTEREST (TRADE)

ISTEMUS

KAR

LONG DISTANCE

MARKET TRADE

PASSIVE TRADE

PEOPLES

POCHTECA

PORT OF TRADE

ROUTES

SILENT

TEMPLE

TRADERS

WIK

the existence of Un 6 = Monetary practices my consern pelace new light on grantilies is the fractional Linear is A to linear B already noted and resolved by Emmett 4. Bennett Fr. (Frackwais quantités Keeping. Am. J. of ARch. Liv. 204 - 22)

in

MONEY AND

4 5

MONEY AND RELATED INSTITUTIONS IN EARLY SOCIETY

by

Karl Polanyi

#### - INTRODUCTION -

Cuantifiable object very problem exect for the Physical muits employed for payment, standard and exchange of the money uses:

6. Criteria, situation, operation, effect proper and effect.

4. Exceptions Ideal units and other was than noney-uses

- 5. Money in economics and anthropology
- 6. Quantitativity: its physical and operational aspect
- 7. The non-economic background of payment
- 8. The economia origins of money uses to the decourage
- 9. All purpose money and limited purpose moneys
- 10. Money uses and social structure: patterns of integration, status and operational devices

..........

- of the various money situations (monetarization).
- 12. Money, trade and market

1. Quantifiable objects vs. symbolic system.

To the philosopher of culture and civilization, money gentures.

is a system of symbols similar to speech, writing or weights and measures. The importance of these symbols hies primarily in the meanings conveyed, while the physical media - sound, sight, centure, units of weight and volume - that carry those meanings are secondary.

Money: physical units employed
2. Duantifiable objects uses for payment, standard and exchange.

It behaves the student of early economic institutions to exercise a more pedestrian, if careful, approach to money. Unless he holds on to the physical media themselves, such as the shells, feathers or bits of metal, he is in danger of losing his way. For all that, he has to aim, as does the philosopher, at a functional definition, for no material object is money per se, and any object, in an appropriate situation, might function as money. To determine the uses to which the physical things are put, he will point to the situation in which the objects are operated and to what effect. Eventually, he will designate quantifiable objects as money, when used for any one of the following purposes: for payment, as a standard or for exchange.

5 money wies: 3. Criteria: situation, operation, effect.

Each of the three uses is dependent, then, upon definite criteria: the sociologically or culturally determined situation in which the need arises, the operationally defined handling of the objects and, finally, the effect thus exercised on the situation, These criteria, do not, of course imply the notion of money. The 'situation' is a fact of general sociology, the 'handling' is operationally prescribed and the 'effect' is such that the need is served.

Payment is the settling of an obligation through the handing over of quantifiable objects. 'Handing over' is the operation, 'settling of the obligation' is the desired effect. The situation of 'being under an obligation' has however, this peculiarity, that one does not meet the requirement. This at least tw one other situation is given that differs

in regard to the nature of the obligation, not in capable of being met by the same means, the 'settling' through the handing over of quantifiable objects does not constitute 'payment' (as when an obligation to be discharged 'in kind' is so discharged).

The standard use of money is the employment of a physical unit of a definite kind as a referent in situations where arithmetical operations in regard to objects of different kinds are called for, as "adding up apples and pears". The handling of the unit consists in the operation of 'tagging on' a handless shades shade shades and pears are now the units with the effect that "apples and pears" can now be summed up in a meaningful way. The effect is that barter is facilitated since items on either side can be added up; staple finance too, requires, as a rule, additions and subtractions of different staples, like apples and pears.

The exchange use of money is the employment of quantifiable objects in situations of indirect exchange. The operation involves two consecutive exchanges, with the money objects as the middle term. However, once indirect exchange Late highed, has become accepted, the sequence may start with 'money' and end up with more of it.

# 4. Exceptions: Mideal units and MANASA. other have money - 45ts,

Exceptionally, the term money is also applied to other than physical units. Such 'ideal units' are written signs, spoken words, or recorded deeds employed in money-uses. The 'operation' then usually consists of a manipulation of debt accounts formed by such units, with the effect similar to that of

use of physical units. In archaic society 'ideal units' sometimes occur in clearing accounts as in early Assyrian and late Egyptian staple finance.

And the exception of the opposite sort and be seen with whome physical units that happen to be money in function in non-monetary uses, as when coins are employed to teach children arithmetic. There units are money because they already function in some money-use, but they may also serve some other serely operational purpose whether statistical or simply as whights, markers or tallies. In long, many can be used also in non-money-uses.

5. Money in scenomics and anthropology

So much has been made of the distinction between token money and commodity money that a special warning is in place.

Even ethnographers like G. Thilenius (1920) and Mrs. A.H.

Quiggin (1949) have declared only token money to be true money,
with a commodities as mere substitutes! For the student of should make no appeal early economy such perverse use of terms through make no appeal early economy such perverse use of terms through make no appeal.

money is irrelevant as long as those objects are employed in any one of our money uses. If is, they are money; if not, not

The impression that our money uses are no more than economists' distinctions and hardly relevant to and proposition thought understandable, is nevertheless quite erroneous. Actually, it is not in the modern enchange economy with its uniform market background and all-purpose money, but rather in primitive had before the following as they do to the money objects in situations.

They combine to form the device that is at the heart of the quantification of more than one area of human interest, including, at a later stage, the economy.

Not as if the substantive economy could not function in the absence of quantitative

But even the reciprocity and distribution involve the distinction between equals and unequals. In any case, payment is the first step towards the building up of money, yet the simplest act of payment involves operations performed with the sort of units the study of money the study of mone

7. The non-economic background of some money uses.

The term 'money-uses' tends to obscure the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that except spring/from the part played by quantifiable objects, the three money-uses spring/from the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that except for the part played by quantifiable objects, the three money-uses spring/from the fact that th

Payment the properational term and does not stem from the e schooling of conomic sphere. Both the operation and its effect refer to provide the whole guilty shall pay for his crime. Years in jail, the praying mill, can be counted - the operational feature - and and punishment the provided punishment is replaced by fines, to be discharged through the handing over of serviceable objects, does atonement take on the seconomic connotation associated with payment.

home

"Standard" also arises in the moral sphere. Unless there is a set rate between apples and pears, expressed either in apples or in pears or in some third medium, no justice is possible where apples and pears are involved.

Money again, used as a means of exchange assumes the existence either of markets or of organized trade economic institutions foreign to the primitive conditions in which the standard first arises.

8. The economic origins of money uses.

The independent meanings of payment, standard and exchange are also borne out by their institutionally separate origins at least insofar as the economic sphere is concerned. Of these we have now fairly solid knowledge.

Payment occurs in connection with some institutions of early societies, mainly bridewealth, wergeld and fines. A person may thus be under an obligation to hand over quantifiable objects mostly, though not always, of a utilitarian character (usually employed also in the settlement of some other obligation). In the archaic law books composition, damages and fines are regularly set out in one and the same physical terms, like oxen, sheep or silver. These three main sources of obligation survive in archaic society and are moreover \$\beta(t)\$ enormously expanded through the introduction of taxes, rent, and tribute which offer many more coeasions for payments in the discharging of obligations.

The standard use of money is vital to staple finance which accompanies large scale storage economies. No assessment and collection of taxes, no budgeting and balancing of manorial households, no rational accountancy comprising a variety of goods is possible

without a standard. Since it is not the number of things but their prices or values that are here subjected to arithmetic, this operation requires the setting of rates relating the various staples to one another. Such figures representing rates are in effect available in most archaic societies. Whether by virtue of custom, statute or proclamation, fixed equivalents designate the rate at which the necessities of life can mutually be substituted for another. It is only when prices develop in markets (ile., relatively late) that money as a standard can be taken for granted, as it is today.

Exchange develops as a rule within the framework of organized trade and markets, apart from which indirect exchange is only occasionally met. Hence the exchange use of money is but of little importance under fully primitive conditions. Even in highly stratified archaic societies such as Sumeria, Babylonia, Assyria, the Hittites or Egypt storage economies prevailed and in spite of a large scale use of money as a standard, its use for indirect exchange was but negligible. This may incidentally explain the complete absence of coins in the great civilizations of Babylonia or Egypt at a time when the poor and semi-barbarous Greek world indulged in a variety of artistic coins.

## 9. All purpose money and limited purpose moneys.

A comparative study of early money institutions must start from the fact that while modern money is all-purpose money, i.e., the medium of exchange is also employed for the other money-uses, primitive moneys tend to be limited purpose money, i.e., different objects are employed into the different money-uses. Hence the widely disparate role of money-institutions in western type societies,

All-purpose money makes for more haminated homogeneous forms of social organization; in contrast, limited purpose moneys, in spite of a much lower degree of monetarization, tend to enrich the articulation society, particularly the differentiation of its kin and class structure. Early money may show therefore more articulated institutional forms than does money in our own society. A developmental study bears out this fact.

10. Money uses and the social structure: patterns of integration, status and operational devices.

the structural features of archaic type societies such as Attack Attack and reciprocative and redistributive patterns of integration, the status systems and (a) operational devices. Morey was able to the lair reciprocity nor redistribution is workable without some kind of rates' that are valid as between different goods. In this land 'Pates' are an operational necessity. Not even the game yielded by a single hunt can be distributed without some kind of rates relating the different parts of the body of the animals to be cut up. This holds good irrespective of whether the distribution is intended to be strictly equilitarian (1:1) or not (e.g., 3:1). At the same time fates between elite goods automatically maintain higher status if circulation is limited to interchange between such goods (elite circulation); lower class status too, is maintained by restricting living standards to the coarse food and bare necessities that native money is allowed to purchase (poor man's money). The same device may serve to distribute food rations to the

poor at official prices during famine. Equivalencies are an absolute

them. The variety and often minute articulation of money institutions

necessity since the standard use of money is impossible without

thus helps to achieve integration and stabilizes status privilege without the use of open force; makes provision against famine; extends the scope of operational devices that substitute for \* writing etc. This again makes staple finance possible, together with large scale taxation etc. In a literate society most of those devices become obsolete, and lapse into oblivious together with the manifold moneys and monetary practices of primitive communities.

MONEY AND RELATED INSTITUTIONS IN EARLY SOCIETY

### - INTRODUCTION -

What to call money - The money uses and their origins - All purpose money and limited purpose money

To the philosopher of culture and civilization, money is a system of symbols similar to speech, writing, or weights and measures. The importance of these symbols lies primarily in the meanings conveyed; the physical media - sound, sight, gesture - that carry those meanings are secondary.

To the student of early economic institutions a more pedestrian if careful approach to money behoves, Unless he holds on to the physical mode flewfelves buch as the shells, feathers the philosopher aim at a functional definition, for no object is money that, he has to aim per se, and any object, in an appropriate situation might function as to mine the uses to which the physical units are put, he will sim at pointing to the situation in which the many objects (as at the those quantifiable objects) are handled, and to what effect. Eventually, he will designate quantifiable objects as money when used for any one of the following purposes: for payment, as a standard or for exchange. Each of these three uses the brising to be as money uses possesses then el criteria: the sociologically determined situation in which the need for the use arises, the operationally described handling of the objects and finally, the effect exercised on the situation. None of them, implies the notion of money. The situation' is a fact of general sociology; the 'handling' is operationally prescribed; the effect' is by definition such that the need is met, the purpose served.

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Payment then, is the settling of an obligation through the handing over of quantifiable objects. The 'handing over' is the operation, the settling of the obligation is the desired effect. As to the 'situation' of 'being under an obligation', the situational settling does not meet the requirement of situational requirement class to the suffice. Unless at least one other situation is given that differs in regard to the quality of the obligation involved, the 'settling' does not constitute a 'payment' (as when an obligation to be discharged 'in kind' is so discharged).

The standard use of money is the employment of a physical unit as a referent in situations where arithmetical operations in regard to objects of different kinds are involved, like adding a apples and pears. Under primitive conditions, the situation may be one of barter or of staple finance. In either same the purpose of the operation is fairly obvious. Barter is facilitated if different items on either side can be added up; staple finance requires as a rule, additions and subtractions concerning different staples like oil, wine, barley and wool. (In the modern world, we may add, deferred payment is often eased through the standard use of money).

Exchange use of money is the employment of quantifiable objects in situations of indirect exchange. The 'handling' involves two subsequent exchanges, with the money object as the middle term. Once indirect exchange blough; has become customary, the sequence may start with money and end up with more of it.

Exceptionally, the term money is also applied to other than physical units. Such 'ideal units' are written signs, spoken words, or recorded deeds employed in money-uses. The 'operation' may then consist of a manipulation of debt accounts, represented through non-physical units, with an

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effect similar to the use of physical units. In archaic society ideal units may occur in payment through clearing as in some instances of Babylonian and Egyptian staple finance.

An exception of the opposite that the may be seen when also function in nor monetary also function in nor monetary also function in one of our three money uses, plant at the same time also serve some other, merely operational purpose, whether statistical, or for control, or simply as units of whight, markers, or tallies. Thus money objects may also function in non-monetary uses as when coins are used to teach children arithmetics.

By much has been made of the distinction of token money and commodity money - Zeichengeld vs. Nutzgeld - that a special warning is in place.

Even ethnographers like Thilenius (1929) and Mrs. Quiggin (1949) have declared token money to be the true money, for which commodities employed as money are mere inimitation substitutes. For the student of early such a question hardly arises. Whether shells, feathers, barley or pits of leather serve as money is irrelevant as long as those objects, whether powers are not, are employed in any of our money uses.

Two remarks may be in order.

First, the impression that our three money uses are no more than economists' distinctions and hardly relevant to early economies, though understandable, is nevertheless erroneous. Traditional economics were formerly used to never such distinctions, but these have now become obsolete with these. Actually, it is not in the modern exchange economy with its all-purpose money, but rather in primitive and archaic societies

that those distinctions come alive referring as they do to situations of a widely different sociological background.

fact that apart from the operational role played by quantifiable objects, the various money-uses have harsty anything in common.

from the economic sphere. He who is guilty shall pay for his crime. Eashes of the whip, days of fasting, turns of the praying milly can be counted, honce the control punishment reckoned by units/constituting payment. Only as physical punishment is replaced by fines, to be discharged in useful objects, does atonement take on the economic connotation which we associate with payment.

The retionals of the standard a provide the properties and pears of in some third medium, no account and can comprise them both, ho pears or in some third medium, no account and can comprise them both, ho make it possible there apples and pears are involved.

Money are as a means of the exchange assumes the existence of markets, an institution originally foreign both to the payment and the standard use of money.

The independent meanings of payment, stendard and exchange are borne is the convenity of least in sofar as the convenit of these we have now fairly solid knowledge, safe from the quick sands of speculation.

Payment goes together with some institutions almost general in early societies, mainly bridewealth, wergeld and fines. A person may fine 60

and

though not always, of a utilitarian character, (ucually employed also in the settlement of some other obligation). The customs of primitive tribes are reflected in the archaic law books where composition, damages and fines are regularly set out in one and the same physical terms, like oxen, sheep or silver.

These primitive sources of obligations survive is archaic society and control enomously survive is archaic society the introduction of taxes, rent, and tribute that fixed payments in discharge of obligations. Which offer many more occasions for

The Standard use of money is vital to the staple finance that which the necessaries of life can mutually be substituted for one another. It is only when prices develop in markets (i.e., relatively late) that money as a standard can be taken for granted, as it is today.

Exchange develops as a rule they within the framework of organized trade and markets, apart from which indirect exchange is only presentioned met. Hence the exchange use of money is but of little importance under fully primitive conditions. Even in highly stratified archaic societies such as Sabylonia, Assyria (Sumeria) the Mittites, Egypt or the Incas, storage economies preveil and in spite of a large scale use of money & a standard, its use for indirect exchange is negligible.

A comparative study of early money institutions must start from the had while modern money is all-purpose money, i.e., the medium of exchange is also employed for the other money-uses, primitive money tends to be limited purpose money, i.e., different objects are employed in the different money-uses. He we On the lest report it is this fact that government the widely disparate role or money-institutions in western type societies on the one hand, early and non-western societies, on the other. While or reset erestate extent mounts fixed they were pro-merical occasmics, yell concy here makes for more homogeneous forms of social organization; in contrast, limited purpose moneys, in spite of a much lower degree of monetarization, tend to mirror the articulation of society, particularly the variety and differentiation of its kin and class structure. Early Somelines comparatively more bighly developed articulation high it beloned, then does money in our POLITICAL DE own society. A study of monetary institutions in early societies strikingly

bears out this fact. It can be best presented by concentrating on those the characteristics of archaic society on which money institutions are found to impinge, such as patterns of integration, status, and operational devices.

Designative and redistributive patterns of integration that pallen operates is to take place. Equivalencies are here, integrated as an unavoidable device, there equally in sharing or equity in substitute is in the precise of the prices (as the happens) implies not only an unrealistic reversal or the prices (as the happens) implies not only an unrealistic reversal or the carried patterns that the precise that they are the precise that they are a productive or the carried prices (as the happens) implies not only an unrealistic reversal or the carried patterns that they are the precise that they are called prices (as the happens) implies not only an unrealistic reversal or the carried patterns that precise that they are called patterns of unleft after that precise that they are called patterns.

true time-sequence - as if the equivalencies had been preceded by fluctuating prices - but also a misleading extension of the concept of 'price' to situations in which not exchange but other relations serve to integrate the economic process.

interacts with money institutions. The role played by status in the constituting of classes; the maintenance of upper-class prestige by virtue of the possession of treasure objects; the denial of luxury goods to the middle class by means of sumptuary laws; the restricting of the laboring classes to coarse food and bare necessaries - all these various purposes of social stabilization are served by differential exchanges such as the elite circulation of upper class goods or of poor man's money circulating only among the classes engaged in medial occupations.

Operational devices are a third essential of archeic civilizations, before writing was introduced,